

David McPhee

"Planning for the
Future"

"Proprietary Management
& Planning"

New Ag. & NPac.

D. L. Hare.

8 W/S. - MO.

\$440 ea. Min 6 participants

+ Aerial \$165

Books $\frac{65}{\$230}$

FAX DOCUMENT FROM PETER HAMILTON

1/50 Paterson Street, Byron Bay, 2481 (066) 858 648 (F/T)

TO: Di

FAX No: DATE: 1-8-97

Number of pages (including this sheet): 7

SUBJECT: "Farming for the Future" on M.O's

COMMENTS: Herewith material from David McPheat - now
with "Farming for the Future". Brochure attached. Do you
remember him? He carried out a deal of work in
the Numbin area? Please see my note to Simon re
a Pan Com mail out proposal.

Regards

Peter

✓ SIMON

1-8-97

David McPheat carried out a Ph.D. research in sociology and alternative economics on MO's some years ago, out of UNE. You may have had contact with him when he visited Tharunadu.

(FF) He is now involved in this "Working for the Future" project and is keen to relate it to MO communities.

He recalls Leigh and I have suggested he contact Leigh.

I assisted David in his data collection at Bodhi. This was the most comprehensive economic data on the cost of living on MO's. It did not subsequently come to be part of his thesis dissertation and has not been published.

David wants to find one or few MO's existing or a group of folk seeking to set up an MO having an agricultural/forest regen. component or the like.

He sees as I also do, that if, or when "work for the dale" comes in that many MO residents would probably prefer to work for the dale on their own property rather than elsewhere.

I have suggested he find Pan Com to send out a leaflet to our mailing list seeking expressions of interest in this proposal.

I have also suggest he contact Di further in this regard.

The minimum number of participants for which they will run a course of 8 sessions as describe in the attached literature is 6 persons.

He has offered to lend his weight (as Dept of Ag) to pressure Knowles to reinstate SEPP-15. How might he best do this??

He views, as I do, that productive forms of the future will probably need to rely on "intentional communities" rather than the tradition family!

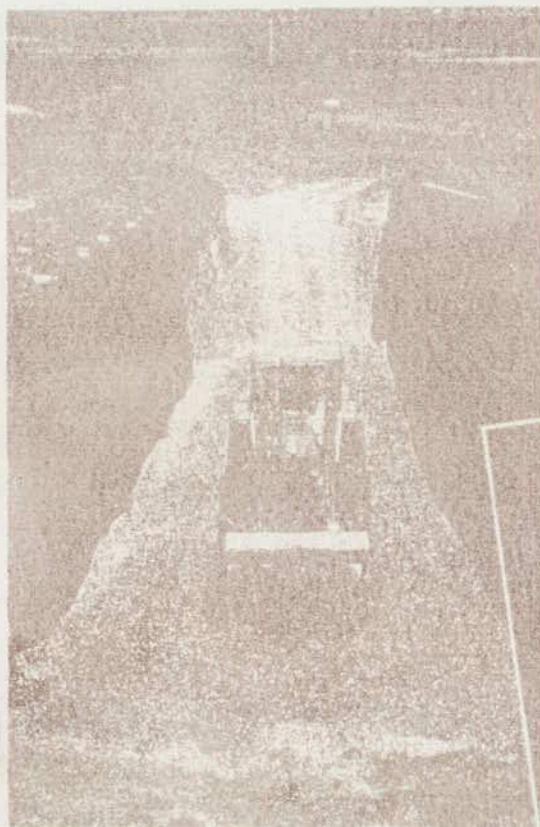
Please pass onto him direct any ideas or contacts that you consider may be to their mutual advantage.

Regards
Peth

In summary, 'Farming for the Future' will:

- Work with farmer groups- Landcare, Industry, NSW Farmers and Dairy discussions.
- find out what the group's skill development, information and training needs are,
- meet these needs both when and where the group wants,
- improve the management and planning ability of group members.

Are you farming for the future?



For more information on how the program can help you, contact any NSW Agriculture, Department of Land and Water Conservation or National Parks and Wildlife Service Office. Or call one of the following people:

Coffs Harbour

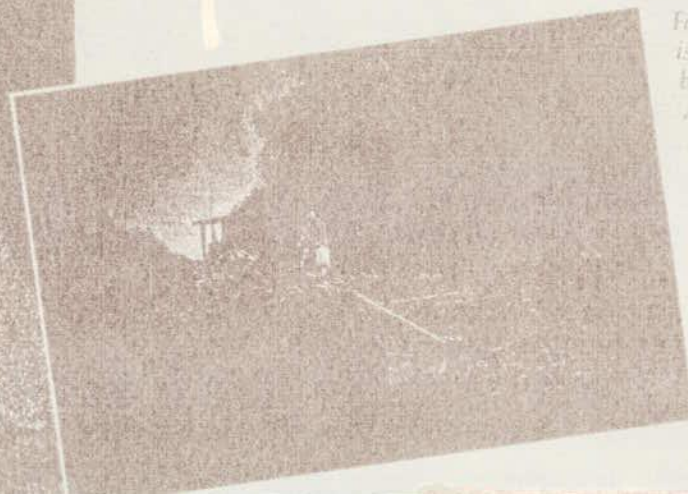
Simon Proust
Department of Land and Water Conservation
PO Box 582, Coffs Harbour 2450
Phone (02) 6652 7644 Fax (02) 6652 3936

David McPheat
NSW Agriculture
PO Box 530, Coffs Harbour 2450
Phone (02) 6651 9040 Fax (02) 6651 2780

Grafton

Cathy Eggert
National Parks and Wildlife Service
PO Box 97, Grafton 2460
Phone (02) 6642 0595 Fax (02) 6642 0619

Wollongbar



*Photos courtesy of
Emma Brierley, Norco and Ross Lobel, NSW Agriculture.*

Farming for the Future is a joint program between NSW Agriculture and the Department of Land and Water Conservation and National Parks and Wildlife Service. Supported by the National Landcare Program and NSW Farmers.

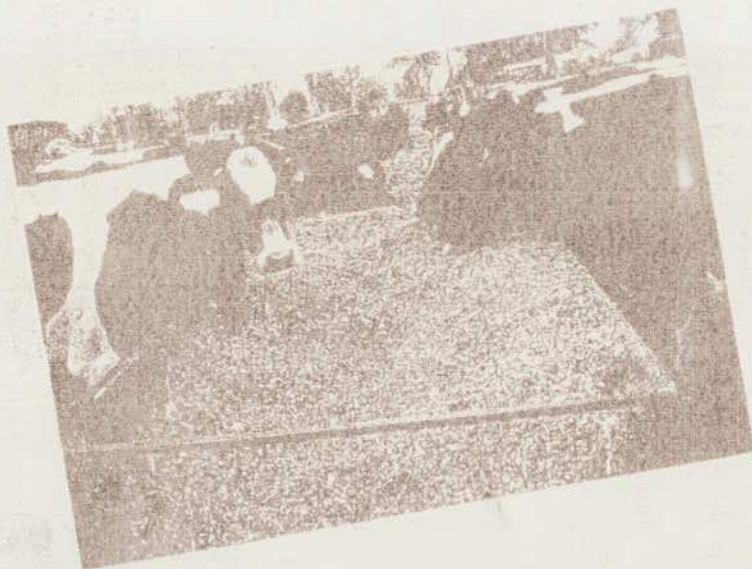
FARMING FOR THE FUTURE

Financial and
Resource
Management



A community educational
program involving
landholders, agribusiness,
accountants, bankers
and departments.

Why the 'Farming for the Future' program will help you reduce the risk involved in agriculture.



The environment in which Australian farmers operate is among the most diverse and variable in the world. The Farming for the Future campaign will help you expand your management skills to be better prepared for future highs and lows of climate and markets.

Farming for the future is all about:

Skill development and workshops

To aid your decision making, the campaign runs workshops with farmer groups on a number of topics, including:

- physical farm planning;
- crop and livestock production;
- business and financial planning;
- marketing alternatives;
- planning for retirement.

Working with farmer groups

The program mainly works through farmer groups. It allows your group to determine its own training needs, and meets these needs through workshops held when and where the group wants them.

The program is flexible; it responds to your needs.

Planning

Planning allows you to be better prepared for what lies ahead. The Farming for the Future program will improve your planning skills.

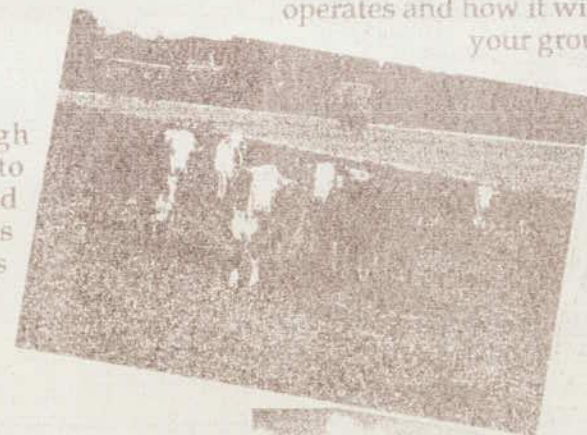
Planning is not about predicting the future, but being prepared for it.

Involvement in the Farming for the Future program will allow you to enhance and develop your skills.

So you can:

- improve your ability to plan, to help reduce the risk in agriculture;
- better understand your land's capability;
- have more control over your financial destiny;
- understand different marketing avenues;
- improve your awareness of farm help measures available.

The first step towards involvement is to invite any of the people on the following page to your next group meeting. They will provide an overview of how the program operates and how it will help you and your group.



FARMING FOR THE FUTURE

PROPERTY MANAGEMENT PLANNING (PMP) IN NSW

FARMING FOR THE FUTURE

1 WHAT IS FARMING FOR THE FUTURE ?

The Farming for the Future program (FFTF) is NSW's innovative contribution to the federally funded National Property Management Planning campaign.

This program involves a "whole of government" approach, with NPWS, NSW Agriculture, and NSW Department of Land and Water Conservation working in close partnership with the NSW Farmer's Association in achieving the delivery of the program.

FFTF combines the expertise of these partners to assist farmers and their families to further develop their skills in planning. This planning process integrates the management of the physical, financial and people resources of the farm to ensure the family maintains their lifestyle on a property that is managed in a profitable and sustainable way.

The program is workshop based, with workshops tailored to meet farmer needs, and is conducted in rural venues such as local community halls.

2 FARMING FOR THE FUTURE - PRODUCTS AVAILABLE IN IT'S SECOND PHASE, 1997 - 2000

The Farming for the Future program has moved into its second phase, with the new project beginning on 1 May 1997. One of the main developments for the new project is the availability of an integrated workshop package which covers all the essential aspects of property management planning.

This is a flexible package, offering community groups the option of undertaking:

- a workshop series which provides a comprehensive introduction to planning that helps farmers and their families to set their goals and plan the management of their farm business.

or

- individual workshops to meet their group's needs

2.1 The workshop material follows a five stage planning cycle:

- a) where do you want to go ? - goals and vision
- b) where are you now ? - skills audit, inventories
- c) how can you get where you want to go ? - decisions and plans
- d) doing - implementing
- e) how is it going ? - review and monitoring

2.2 Broad learning outcomes of the workshop package

Participants would, as a result of attending the complete workshop series, be better able to:

- value and set goals personally and for their family and business
- align land use with resource capability (physical) at a farm and catchment scale
- assess whether their business is structured to achieve their goals

- evaluate market options and establish marketing objectives
- assess and plan for a sustainable and profitable production system
- manage risk in their farm business
- evaluate the economic performance of their business and develop a financial plan
- find and evaluate information relevant to their business
- meet skill development needs
- develop a business plan which integrates management of physical, financial and human resources.

2.3 Workshop package content:

- | | |
|-----------|--|
| Session 1 | Creating your future - an introduction to planning |
| Session 2 | Your farm today - physical environment |
| Session 3 | Your farm today - families and farm transfer |
| Session 4 | Your farm today - assessing the natural resources |
| Session 5 | Your farm today - financial realities |
| Session 6 | Your farm today - enterprise evaluation |
| Session 7 | Your farm tomorrow - making plans |
| Session 8 | Your business future - making it happen |

At the end of the series of workshops participants would have further developed their skills in planning; skills that are needed every day for the successful running of a farm business.

Farmers will also have formed the basis of an integrated farm business plan. Local facilitators will modify the workshop material to accommodate a group's particular needs, eg:

- to tailor the workshop series to the group's enterprise mix
- or
- to modify elements of the series to form individual, stand alone workshops.

3 WHO CAN YOU CONTACT ?

North Coast

Simon Proust
Senior Facilitator (PMP)
Department of Land and Water
Conservation, Coffs Harbour
ph: (066) 527 644

David M^cPheat
Facilitator (PMP)
NSW Agriculture, Coffs Harbour
ph: (066) 519 040

Cathy Eggert
Facilitator (PMP)
National Parks and Wildlife Service,
Grafton
ph: (066) 420 595

Tablelands and North-west

Vicki Webb
Senior Facilitator (PMP)
National parks and Wildlife Service,
Armidale
ph: (067) 737 220

Hunter region

Ted Smith
Senior Facilitator (PMP)
Department of Land and Water
Conservation, Newcastle
ph: (049) 294 346

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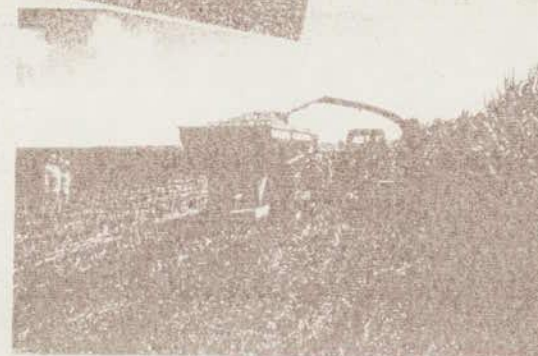
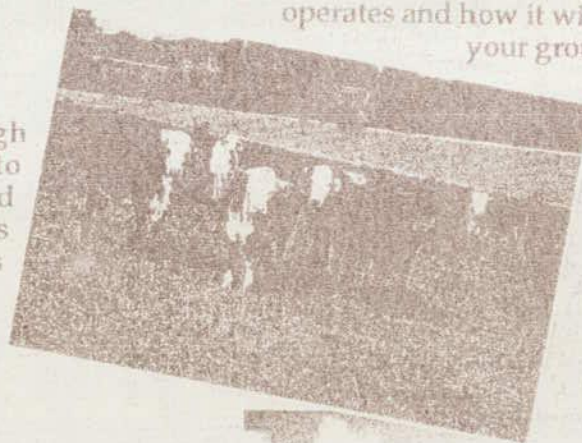
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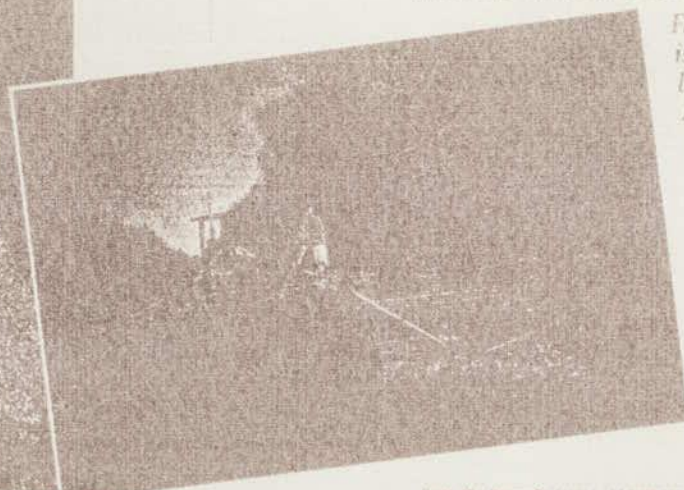
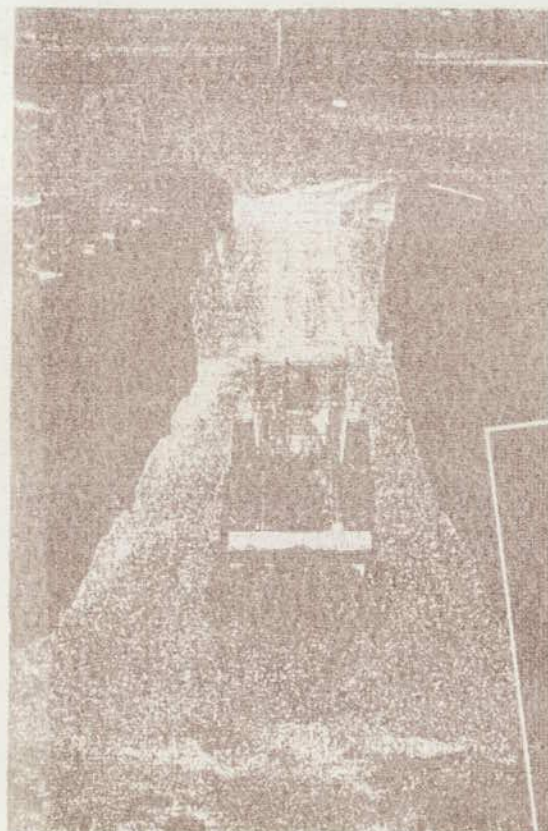
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NSW DEPARTMENT OF AGRICULTURE



TO: Peter Hamilton

FAX NO: 066 858 648

FROM: Harriet L. Heath

RE:

DATE: 1-8-97

MESSAGE: